



# Talk It Up

**W**hen you take part in the Girl Scout Cookie Program, you are helping with the largest business run by girls in the whole world. When you earn your Making Choices leaf, you learn to figure out your needs and wants. Now use what you know as you sell Girl Scout Cookies!

## Steps

1. Decide how to use your cookie money
2. Talk about how to use cookie money to help others
3. Inspire your customers

## Purpose

When I've earned this leaf, I'll be able to decide how to best use my cookie money.

Complete all three steps to earn this leaf.

STEP

1

## Decide how to use your cookie money

Talk about what you want with your Daisy friends. Do you want to buy snacks or supplies for your Daisy meetings? Girl Scout books or awards? Materials for a Journey project?

Set a savings goal—figure out how much money it costs to buy what you want.

If you have money left over, you may want to use it for something extra that you really want to do, like have a party or go on a trip.

### Cookie Money Chart

How much money we earned

Cost of what we want

How much we have left over





STEP

2

## Talk about how to use cookie money to help others

You may also want to use some of your money to help others who have needs. With your Daisy friends, **talk about different ways you could use your money**. Once you decide how you would like to use the money, think about how much money you want to give. Team up **to create a big poster** showing how you'd like to help others with some of your money. Put up the poster at your cookie booth and talk to customers about it.

STEP

3

## Inspire your customers

Customers want to feel that they are helping girls do something important when they buy cookies. If they like the way you will spend your money, they might even buy more cookies! Customers might also ask about your cookie business.

**Practice saying these three things to each other:**

- Every cookie helps girls do great things! The money we earn will help us \_\_\_\_\_!
- We are Girl Scout Daisies and we help lead the largest girl-run business in the whole world!
- We are running our own business! With all this practice, we'll be really great at it by the time we're adults!



## Add the Leaf to Your Journeys

You might use your cookie money to fund a Take Action project for one of your Journeys. You can also ask customers about community needs as you're selling cookies!

Now that I've earned this leaf, I can give service by:

- Telling people what I learned about using money to make the world a better place
- Helping others with my cookie money
- Using what I've learned about teaming up to help my classmates do projects



I'm inspired to: